**Mobile Health— VP, Sales - Remote**

Mobile Health, the fastest growing Digital Health and Wellbeing software platform provider, has an exciting opportunity for sales professionals passionate about helping employees improve their health and wellbeing.

As employer healthcare costs are projected to double over the next 7-10 years and more and more employees are unable to receive the care they need, Mobile Health provides personalized virtual-first health and wellbeing programs to help employees and their families to manage their physical and behavioral health conveniently and affordably via their mobile devices.

**About Mobile Health**

Mobile Health is one of the largest and fastest-growing digital healthcare SaaS platforms in the US. Our mission is to make “healthy” simple for our customers by providing them and their employees with personalized health improvement programs, wellbeing programs, communications, incentives, tools, and real-time analytics that individuals and employers can use to improve workforce health and overall wellbeing while reducing healthcare costs.

With millions of users and tens of thousands of employers on our platform, we are making a significant impact on the health and wellbeing of our customers.

**Key Responsibilities**

The ideal candidate possesses sales skills, industry knowledge, and a track record of success in engaging with large employer prospects, channel partners, brokers, and consultants in the healthcare and HR software industry. We’re seeking a team member adept at understanding client needs, presenting solutions, and closing large opportunities effectively.

* Proven success calling on brokers and consultants in the employer healthcare industry such as AON, WTW, Lockton, Holmes Murphy, Gallagher and / or sales experience in the group insurance business.
* 2-5 years of sales experience in HR Software, preferably benefits, health, wellbeing and virtual care.
* 50% - 75% travel within territory working remotely.

**Compensation and Benefits:**

* On-target earnings: $300,000 - $500,000 (base salary commensurate with location, experience, and demonstrated quota achievement).
* Comprehensive health insurance, health savings account, and 401k plan.
* Expense reimbursement and AMEX card with rewards.